

Nationally Contracted Products (NCP) procurement outcome: Mini Competition

NCP Super Absorbent Dressings

NCP procurement activity achieves

67% (£1.6 million)* national savings opportunity



This procurement exercise was undertaken for Super Absorbent Dressings.

The aim was to ensure resilience and continuity of supply, remove unwarranted variation and to aggregate national demand to provide a sustainable competitive price for the NHS.

Three suppliers have been awarded to reduce risk and ensure continuity of supply.

Category	NHS Supply Chain: Infection Control and Wound Care
Framework	General Wound Care
Sub category	▶ Lot 1 - Backed Super Absorbent Dressings
Winning suppliers	Lot 1 Paul Hartmann Ltd Richardson Healthcare Ltd Advancis Medical
National savings opportunity	67% (£1.6 million)*
Date trusts will receive Trust Impact Statement - highlighting the local savings opportunity	Trust Impact Statements are expected week commencing 14 October 2019
Launch date	2 December 2019
Length of commitment	12 months with the option to extend up to the expiry of the existing General Wound Care Framework Agreement
Catalogue codes to be delisted	28 NPC codes will be delisted
Code Changes	Five codes will be moving from Blue Diamond to the Stocked route, the NPC will remain the same.
Are the products currently in use within the NHS?	Yes
NHS Supply Chain current market share	90%

NCP supplier impact

- ▶ Paul Hartmann Ltd, Richardson Healthcare Ltd and Advancis Medical are the successfully awarded suppliers for this NCP exercise (see above detail).
- ▶ Products of the following unsuccessful suppliers will be removed (delisted) from the online catalogue for a minimum period of 12 months:
 - ▶ 365 Healthcare
 - ▶ 3M United Kingdom Plc
 - ▶ H&R Healthcare Ltd
 - ▶ L&R Medical UK Ltd
 - ▶ Molnlycke Health Care Ltd

Next steps

- ▶ Trust Impact Statements are expected to be available week commencing 14 October 2019.
- ▶ An Important Customer Notice (ICN) containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.
- ▶ For further information on NCP please contact the Operational Productivity team at NHS Improvement on nhsi.procprogramme@nhs.net

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last 6 months volumes. The impact of margin removal due to the Central Funding model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.