

Nationally Contracted Products (NCP)

procurement notification:

NCP Desktop Stationery and Envelopes

Procurement activity achieves 16.3% (£797,753)* national savings opportunities



Summary

The aim of this procurement exercise was to re-open the competition to awarded suppliers to ensure the best possible pricing for the new award period. Also, to change the range of envelopes from virgin fibre to Manila, making the range more sustainable and environmentally friendly. Some additional changes will be made to the product descriptions on the catalogue, to further highlight the sustainable elements of the products available in this range.

Category Framework	NHS Supply Chain: Office Solutions Desktop Stationery and Envelopes
Sub Category	<ul style="list-style-type: none"> ▶ Lot 1 Stationery: pens, pencils, marker pens and highlighters; books and notepads; binders, folders, filing and storage; multimedia; desktop accessories; whiteboards and noticeboards. ▶ Lot 2 Envelopes: DL: pocket, wallet, window and non-window; C4: pocket, wallet, window and non-window; C5: pocket, wallet, window and non-window; C6: pocket, wallet, window and non-window; internal envelopes. ▶ Lot 3 Labels: Lot 3 Labels: 12 different lines - 1, 2, 4, 6, 8, 12, 14, 16, 18, 21, 24, 65 labels per sheet.
Winning supplier(s)	<ul style="list-style-type: none"> ▶ Lot 1 - Banner Group ▶ Lot 2 - Lyreco UK ▶ Lot 3 - Lyreco UK
National savings opportunity	15% (£600k)*
Date trusts will receive Trust Impact Statement - highlighting the local savings opportunity	22 November 2021
Start date	17 January 2022
Length of commitment	12 months
Catalogue codes to be delisted	None
Is the product currently in use within the NHS?	Yes
NHS Supply Chain current market share	50%
Estimated expected growth in the market share?	Anticipated growth will be 2% (to 52%).

NCP Supplier Impact

- ▶ Banner and Lyreco are the successfully awarded suppliers for this NCP.
- ▶ No suppliers will be removed from this NCP.

Next Steps

- ▶ Trust Impact Statements will be available by week commencing 22 November 2021.
- ▶ An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.
- ▶ For further information on the NCP programme please contact the Operational Productivity team at NHS Improvement on nhsi.procprogramme@nhs.net.

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last 6 months volumes. The impact of margin removal due to the Central Funding model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.