

Top Proven Switches

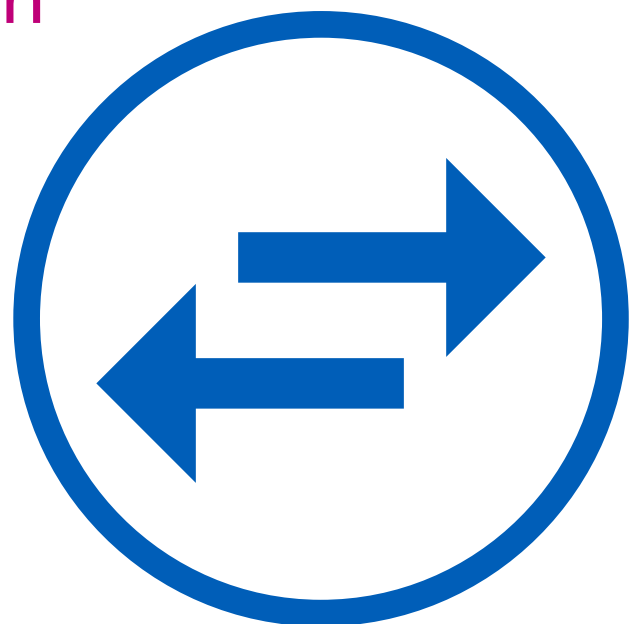
Top Proven Switches are like for like products that can help you to save money whilst still ensuring patient safety.

All our Top Proven Switches have been tried and tested by other trusts so you can be confident that you're getting a quality product at a good price.

For all Proven Switches we seek clinical advice of product suitability and feedback from customers who have already made the switch.

If you are already purchasing one of the primary products below, there is a chance you could make a significant saving by switching to the comparable products listed, with the reassurance and peace of mind that other trusts have made the same switch.

These switches are **practical, achievable** options that generally **require minimal consultation** to implement, **minimising interruption** to your clinical teams.



'Proven Switch' definition: based on an alternative already adopted by some NHS Supply Chain customer(s), which offer the largest potential savings nationally (i.e. across all of NHS Supply Chain's customers). Identified based on the purchase history of customers, where the sales have stopped on the primary product and then started on the identified alternative product. Forecasted savings have been calculated based on the band 1 price of the primary product (i.e. the products currently used by trusts) minus the band 1 price of the alternative product multiplied by the last 12 months actual quantity purchased where a switch has been detected (switch: where sales have stopped on the primary product and then started on the identified alternative product). Potential savings have been calculated based on the band 1 price of the primary product (i.e. the products currently used by trusts) minus the band 1 price of the alternative product multiplied by the last 12 months actual quantity purchased. 'No of trusts purchasing comparable products' refers to NHS Supply Chain customers who already purchase the alternative product, this does not reflect the number of trusts who have made the switch from the primary to the alternative product. Trusts should check with clinical teams that the alternative product is suitable for its dedicated use each instance. All savings and prices correct at time of publication.