

Nationally Contracted Products (NCP)

procurement outcome:

NCP Diversey Domestic, Dosed Chemicals and Spills Kit procurement activity achieve 2% (£14,000)* national savings opportunity



Summary

The aim of this NCP was to mitigate the implementation of supplier framework agreement pricing on the Diversey brand within Lot 8, which would have led to significant price increases for the NHS.

If the NCP had not been renewed and framework pricing had been implemented, a national cost pressure of approximately £45,000 would have been realised. The procurement exercise has however been able to mitigate this and deliver a national saving.

This will also lead to reduction of repetition across lines.

The NCP only applies to Diversey products (in Lot 8) however other products are still available across the framework.

Supply chain resilience is essential and so the participating supplier are required to provide assurance of their capability to fulfil national volume requirements.

Category Framework	NHS Supply Chain: Hotel Services Cleaning Equipment Supplies and Associated Products
Sub Category	▶ Domestic, Dosed Chemicals and Spill Kits - Lot 8
Winning supplier(s)	▶ Lyreco UK Limited
National savings opportunity	*2% (£14,000)
Date trusts will receive Trust Impact Statements - highlighting the national savings opportunity	Week commencing 12 December 2022
Start date	6 February 2023
Length of commitment	12 months
Catalogue codes to be delisted	There will be 187 codes delisted
Is the products currently in use in the NHS?	Yes
What is the current NHS Supply Chain market share?	Approx. 10% (within Lot 8)
What is the expected growth on market share?	Anticipated growth will be 5%

NCP Supplier Impact

- ▶ Lyreco UK Limited are the successfully awarded suppliers for this NCP (see above detail).
- ▶ Products of the following unsuccessful supplier(s) will be removed (delisted) from the Diversey brand, on the online catalogue for a minimum period of 12 months:
 - ▶ Alliance Disposables Limited
 - ▶ Bunzl Cleaning and Hygiene Supplies
 - ▶ Banner

Next Steps

- ▶ Trust Impact Statements will be available by week commencing 12 December 2022.
- ▶ An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.
- ▶ For further information on the NCP programme please contact the Operational Productivity team at NHS Improvement on nhsi.prosprogramme@nhs.net.

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last 6 months volumes. The impact of margin removal due to the Central Funding model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.