

Nationally Contracted Products (NCP)

procurement outcome:

NCP Pressure Infusers procurement activity forecast to achieve 8% (£57,000)* national savings opportunity



Summary

The current framework offered a sole award NCP, with Bluebox Medical and as part of the September 2022 framework renewal Disposable Pressure Infusers are moving to a dual award NCP offer.

Disposable Pressure Infusers are part of the NCP offer which will now be a dual award so each product line will have two options, please see below for the breakdown. The aim of the dual award is to gain supplier resilience and offer a rationalised range of high-quality products. All products have been through an internal HOPA (hands on product assessment) and external testing with SMTL (Surgical Material Testing Laboratory). We expect to achieve savings as the current supplier is holding prices and there is a cheaper alternative on the dual award.

The new framework has mitigated potential cost pressures for the NHS as the existing products are available at the current framework price. Further savings are available, should customers switch to the alternative supplier. Please request samples from your Clinical Nurse Advisor.

Category Framework	NHS Supply Chain: Ward Based Consumables Pressure Infusers and Associated Products				
Sub Category	<div>▶ Disposable (Single Patient Use) Pressure Infusers 500ml, 1000ml and 3000ml</div>				
Winning supplier(s)	<div> <div>▶ Blue Box Medical Limited</div> <div>▶ Fannin UK Limited</div> <div>▶ Proact Medical Limited</div> <div>▶ Vyaire Medical Products Limited</div> </div>				
National savings opportunity	*8% (£57,000)				
Date trusts will have access to product switching analysis	Week commencing 18 July 2022				
Start date	1 September 2022				
Length of commitment	2 years				
Catalogue codes to be delisted	NA - No codes are being delisted				
Are the products currently in use in the NHS?	Three are existing products and five are new (Further detail in the NCP Product Offering below)				
What is the current NHS Supply Chain market share?	85%				
What is the expected growth on market share?	Anticipated growth will be 5% (to 90%)				

NCP Product Offering

Line	Description	Supplier 1	NCP	Supplier 2	NCP
1	Pressure Infuser Disposable (Single Patient Use) 500ml - to pressurise fluids from container systems of 500ml - Length 16cm +/-20%, Width 13cm +/-20%, Diameter 25.5cm +/-20% and 1 pint blood bags	Bluebox Medical	FFF939	Vyaire Medical Products	NEW
2	Pressure Infuser Disposable (Single Patient Use) 1000ml - to pressurise fluids from container systems of 1000ml	Vyaire Medical Products	NEW	Proact Medical	NEW
3	Pressure Infuser Disposable (Single Patient Use) 3000ml - to pressurise fluids from container systems of 3000ml	Bluebox Medical	FFF941	Vyaire Medical Products	NEW
4	Pressure Infuser Disposable (Single Patient Use) - to pressurise fluids from container systems of 500ml - Length 27cm +/-20%, Width 11.5cm +/-20%, Diameter 23cm +/-20%	Bluebox Medical	FFF940	Fannin UK	NEW

NCP Supplier Impact

- ▶ GBlue Box Medical Limited, Fannin UK Limited, Proact Medical Limited and Vyaire Medical Products Limited are the successfully awarded suppliers for this NCP (see above detail).
- ▶ No products are being delisted.

Next Steps

- ▶ Product switching analysis will be available by week commencing 18 July 2022.
- ▶ An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last three years volumes. The impact of margin removal due to the Central Funding model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.