

Nationally Contracted Products (NCP)

procurement notification:

NCP General Wound Care Dressings

Procurement activity achieves 13.26% (£1.4 million)* national savings opportunities



Summary

Four of these NCP's are renewal's and two are brand new areas. The aim of the four NCP renewals was to aggregate national demand to provide a sustainable competitive price for the NHS. The two new NCP areas were chosen due to the savings potential and the ability to ensure resilience and continuity of supply. Supply chain resilience is essential and so all participating suppliers are required to provide assurance of their capability to fulfil volume requirements.

- Lot 1 - Film Dressings (NCP Renewal)
- Lot 2 - Film Island Dressings (NCP Renewal)
- Lot 4 - Barrier Film (NCP Renewal)
- Lot 5 - Barrier Cream (New NCP)
- Lot 9 - Backed Super Absorbents (NCP Renewal)
- Lot 10 - Non Backed Super Absorbents (New NCP)

Category Framework	NHS Supply Chain: Infection Control and Wound Care General Wound Care
Sub Category	<ul style="list-style-type: none"> ▶ Lot 1 - Film Dressings ▶ Lot 2 - Film Island Dressings ▶ Lot 4 - Barrier Film ▶ Lot 5 - Barrier Cream ▶ Lot 9 - Backed Super Absorbents ▶ Lot 10 - Non Backed Super Absorbents
Winning supplier(s)	<ul style="list-style-type: none"> ▶ 3M United Kingdom PLC ▶ Paul Hartmann Limited ▶ Medicareplus International Limited ▶ Richardson Healthcare Limited ▶ T J Smith and Nephew Limited ▶ Bunzl Retail & Healthcare Supplies Limited ▶ Rocialle Healthcare Limited ▶ Pharmed Limited ▶ H&R Healthcare Limited ▶ Absorbest AB ▶ Joint Operations ▶ KCI Medical Limited
National savings opportunity	13.26% (£1.4 million)*
Date trusts will receive Trust Impact Statement - highlighting the local savings opportunity	27 January 2022
Start date	14 March 2022
Length of commitment	24 months
Catalogue codes to be delisted	43 NPC codes will be delisted
Is the product currently in use within the NHS?	Yes
NHS Supply Chain current market share	90% in the Acute sector and 20% in the Community sector
Estimated expected growth in the market share?	There is no anticipated growth in market share

NCP Supplier Impact

12 suppliers have been successfully awarded for this NCP:

- ▶ 3M United Kingdom PLC (Lots 1 and 4)
- ▶ Bunzl Retail & Healthcare Supplies Limited (Lots 1 and 2)
- ▶ Rocialle Healthcare Limited (Lot 2)
- ▶ Medicareplus International Limited (Lots 2 and 5)
- ▶ Richardson Healthcare Limited (Lot 1)
- ▶ T J Smith and Nephew Limited (Lots 1,4 and 5)
- ▶ Pharmed Limited (Lot 2)
- ▶ Paul Hartmann Limited (Lot 9)
- ▶ Absorbest AB (Lots 9 and 10)
- ▶ KCI Medical Limited (Lot 10)
- ▶ Joint Operations (Lot 10)
- ▶ H&R Healthcare Limited (Lot 9)

Products of the following unsuccessful supplier(s) will be removed (delisted) from the online catalogue for a minimum period of 24 months.

- ▶ 3M United Kingdom PLC (Lot 5)
- ▶ BSN Medical Limited (Lot 10)
- ▶ Paul Hartmann Limited (Lot 2)
- ▶ Medicareplus International Limited (Lot 4)
- ▶ Richardson Healthcare Limited (Lot 2, Lot 9)
- ▶ T J Smith and Nephew Limited (Lot 2)

Next Steps

- ▶ Trust Impact Statements will be available by week commencing 27 January 2022.
- ▶ An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.
- ▶ For further information on the NCP programme please contact the Operational Productivity team at NHS Improvement on nhsi.procprogramme@nhs.net.

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last 6 months volumes. The impact of margin removal due to the Central Funding model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.