

Nationally Contracted Products (NCP) procurement notification:

NCP Medical Swabs



Summary

Since 2017 this product category has been through two NCP procurement exercises which delivered over £1 million national savings. As the General Wound Care framework has been retendered, the associated Medical Swabs NCP was also renewed. The aim of the renewal was to mitigate the implementation of supplier framework agreement pricing, which would have led to significant price increases for the NHS.

If the NCP had not been renewed and framework pricing had been implemented, a national cost pressure of approximately £1 million would have been realised. The procurement exercise has however, been able to mitigate the national cost pressure down to £220,000.

Supply chain resilience is essential and so all participating suppliers are required to provide assurance of their capability to fulfil national volume requirements.

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Category Framework	NHS Supply Chain: Infection Control and Wound Care General Wound Care
Sub Category	Lot 15 - Medical Swabs
Winning supplier(s)	 Unisurge International Limited Rocialle Healthcare Limited Bunzl Retail & Healthcare Supplies Limited
National Cost Pressure Mitigation	Overall annualised indicative negative impact of £220,000
Date trusts will receive Trust Impact Statements – highlighting the national savings opportunity	27 January 2022
Start date	14 March 2022
Length of commitment	24 months
Catalogue codes to be delisted	36 NPC codes will be delisted
Are the products currently in use in the NHS?	Yes
What is the current NHS Supply Chainmarket share?	90% in the Acute sector and 10% in the Community sector
What is the expected growth on market share?	There is no anticipated growth in market share

NCP Supplier Impact

Three suppliers have been successfully awarded for this NCP:

- ▶ Unisurge International Limited
- ► Rocialle Healthcare Limited
- ► Bunzl Retail & Healthcare Supplies Limited

Products of the following unsuccessful supplier(s) will be removed (delisted) from the online catalogue for a minimum period of 24 months.

Clinisupplies Limited

Next Steps

- ► Trust Impact Statements will be available by week commencing 27 January 2022.
 - ► An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.