

Nationally Contracted Products (NCP) procurement outcome: NCP Medical Pulp



Summary

Since 2018 this product category has been through one NCP procurement exercise which delivered over £2,458,633 national savings. As the Medical Pulp Macerators & Support Products framework has been retendered, the associated Medical Pulp NCP was also renewed. The aim of the renewal was to mitigate the implementation of supplier framework agreement pricing, which would have led to significant price increases for the NHS.

If the NCP had not been renewed and framework pricing had been implemented, a national cost pressure of approximately £2.8 million would have been realised. The procurement exercise has however, been able to mitigate the national cost pressure down to £1.3 million. With this NCP the NHS will still save money in comparison with 2018 to 2020 Medical Pulp product pricing.

Supply chain resilience is essential and so all participating suppliers are required to provide assurance of their capability to fulfil national volume requirements.

Category Framework	NHS Supply Chain: Hotel Services Medical Pulp Macerators & Support Products
Sub Category	<ul style="list-style-type: none"> ▶ Bedpan Liner - 2 Litre, ▶ Bedpan Liner - 1.3 Litre Slipper, ▶ Bedpan Liner – 2 Litre Slipper, ▶ Kidney Dish – 700ml, ▶ General Purpose Bowl – 1 Litre, ▶ Measuring Jug – 1 Litre, ▶ Urine Sampling Cup – 200ml, ▶ Pulp Tray - Large Size.
Winning supplier(s)	<ul style="list-style-type: none"> ▶ Moulded Fibre Products Limited, ▶ Praxis Medical Limited, ▶ Unisurge International Limited, ▶ Vernacare Limited.
National Cost Pressure Mitigation	Overall annualised indicative negative impact of £1,347,307*
Date trusts will receive Trust Impact Statements	21 February 2023
Start date	14 March 2023
Length of commitment	12 months
Catalogue codes to be delisted	Four product codes will be delisted
Is the product currently in use in the NHS?	Yes
What is the current NHS Supply Chain market share?	98.3%
What is the expected growth in market share?	There is no anticipated growth in market share

NCP Supplier Impact

- ▶ Vernacare Limited, Praxis Medical Limited, Moulded Fibre Products Limited, and Unisurge International Limited are the successfully awarded suppliers for this NCP (see above detail).
- ▶ Four Vernacare Limited products were unsuccessful in being renewed for this NCP and will be removed (delisted) from the online catalogue for a minimum period of 12 months.

Next Steps

- ▶ Trust Impact Statements will be available by week commencing 21 February 2023.
- ▶ An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last 3 years volumes. The impact of margin removal due to the Central Funding Model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.