

Nationally Contracted Products (NCP)

procurement outcome:

NCP Blunt Fill Drawing Up Devices procurement activity achieves 15% (£300,000)* national savings opportunity



Summary

Blunt Fill Drawing Up Devices are made up of two types - needles with filter and without filter. Since 2017, the products had been part of an NCP which delivered significant savings. The NCPs were based on having two providers for each product type on a 70-30 split arrangement.

To generate further increased competition and allow new entrants to the market it was decided not to re-run the NCP at contract renewal for Blunt Fill Drawing Up Devices. However due to current market dynamics such as increased volume and supply capacity capability we wanted to optimise this sub-category.

The aim of this NCP is to provide savings. There is also a focus on supply chain resilience as the award criteria for this NCP specifically included the ability for suppliers to evidence approximately eight weeks of stock holding within 48 hours of the UK. This will be in addition to the eight weeks worth of stock NHS Supply Chain will hold, further enhancing stock levels.

Category Framework	NHS Supply Chain: Ward Based Consumables Syringes, Needles and Associated Products
Sub Category	▶ Blunt Fill Drawing Up Devices
Winning supplier(s)	<ul style="list-style-type: none"> ▶ Blunt Fill Drawing Up Needle split: 67% to GBUK Ltd and 33% to Medicina Ltd. ▶ Blunt Fill with 5 Micron Filter Drawing Up Needle split: 75% to GBUK Ltd and 25% to Vygon UK Ltd.
National savings opportunity	15% (£300,000)*
Date trusts will receive Trust Impact Statements – highlighting the national savings opportunity	16 May 2022
Start date	27 June 2022
Length of commitment	36 months
Catalogue codes to be delisted	14 codes will be delisted
Are the products currently in use in the NHS?	Yes
What is the current NHS Supply Chain market share?	99%
What is the expected growth on market share?	There is no anticipated growth in market share

NCP Supplier Impact

- ▶ GBUK Ltd, Medicina Ltd and Vygon UK Ltd are the successfully awarded suppliers for this NCP (see above detail).
- ▶ Products of the following unsuccessful supplier(s) will be removed (delisted) from the online catalogue for a minimum period of 36 months: B Braun Medical Ltd, Becton Dickinson UK Ltd, Cardinal Health UK 432 Ltd, Medicina Ltd, Pajunk UK Medical Products Ltd, Smiths Medical International Ltd and Vygon UK Ltd.

Next Steps

- ▶ Trust Impact Statements will be available by week commencing 16 May 2022.
- ▶ An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last three years volumes. The impact of margin removal due to the Central Funding model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.