

## Key Messages London Regional Advisory Forum – March 2025

### Regional Focus

- £10M in identified opportunities at the scoped stage or higher, covering 649 projects.
- £2.14M ready for implementation within the year; £17.4M potential annual savings yet to be scoped.
- ICS Managers require support to progress opportunities, with £16.1M in annualised savings currently finalised.
- Preparation for Easter bank holidays ongoing – trusts encouraged to return roll cages promptly.
- New contract categorisation tool introduced to identify best-value procurement opportunities.
- Tool enables cost-saving comparisons and highlights £20M+ in opportunities. ICS Managers will reach out with specific opportunities.

### Commercial Update

#### Key Priorities:

- Responsiveness: Better mid-framework changes and collaboration with VoC.
- Agility: Enhancing procurement flexibility for faster decision-making.
- Knowledge: Strengthening expertise through skills development.
- Engagement: Establishing clearer stakeholder engagement models.
- Ongoing alignment with NHSE's commercial strategy and streamlining category frameworks.
- Recent restructure aims to enhance effectiveness without reducing headcount.
- Focus on automation, data transparency, and national pricing strategies.

### Resilience Update

#### Key Learnings from GOJO Disruption:

- Supply Chain Design: Monopoly risks identified due to dispenser dependency.
- Internal Process: Financial health monitoring improvements implemented.
- Regulatory Landscape: Challenges in stakeholder engagement persist.

#### NHS Supply Chain have Committed To:

- Incident Management: New NHSE-aligned process launched.
- Capability Development: Training programme for rapid response in place.
- Communications: New crisis comms strategy under development.
- Risk Management: Stronger risk capture and mitigation efforts.
- Financial Health Monitoring: Weekly reviews now standard.
- Category Strategy: Exploring supplier flexibility options.

## **Inventory Management System (IMS) Update**

- IMS & Point of Care (PoC) rolling out across 19 trusts with NHSE funding.
- Current Status: 8 trusts live, all 19 expected live by November.
- Key Financial Benefits:
- £1M in expired stock identified.
- £1.5M in overstock managed.
- 366 clinical hours saved annually.

## **National Equipment Tracking and Inventory System (NETIS)**

Overview and Key Requests:

- National system consolidating datasets for better asset visibility.
- Seeking trust CEO support and data-sharing agreements.
- Help raise awareness of NETIS.
- Sign data-sharing agreements.
- Provide feedback on implementation concerns.
- NETIS expected to improve data quality.
- Phased approach planned for spotting underutilised assets.