

## Our Clinical Nurse Advisors can help to improve the link between procurement and clinicians, identifying savings through sharing best practice and by supporting product choices.

There is more pressure than ever for trusts to generate savings, but 'making savings' is the product of a process that involves standardisation, reducing risk and improving patient safety. Therefore to make savings possible, it requires real **partnership between procurement teams and clinicians**. Our Clinical Nurse Advisors can help facilitate this partnership and support you through all of the steps on your road to generating savings by **understanding and empathising with clinical needs** and ensuring product usability and clinical suitability are some of the first considerations.

With their wealth of experience, our Clinical Nurse Advisors can also assist and support on a variety of projects including **standardisation, rationalisation, clinical evaluations** and **switching opportunities** to obtain a trust approved product for the most effective cost value. They help empower clinicians to make choices which contribute to delivering savings to their trust, using their experience of delivering patient care to enhance procurement knowledge and support patient focus.

“ Clinicians add value to procurement processes by highlighting other crucial aspects of product suitability besides simply cost. Creating an inclusive relationship between clinical and procurement staff is a crucial step to ensuring both financial and clinical benefits from the outset. ”

Janet Davies  
RCN Director of Nursing & Service Delivery



# How our Clinical Nurse Advisors can support you and your clinicians:



1. Act as the link between procurement and clinicians with patient care and clinical needs in mind
2. Share best practice, innovations and saving opportunities
3. Support standardisation and rationalisation projects
4. Advise on saving initiatives and tools
5. Help your trust identify quick wins
6. Assist with product and framework information
7. Organise and support with product evaluations
8. Drive savings, efficiencies and decreased waste

For more information on our Clinical Nurse Advisors, how they can assist your trust and ways to contact them, please visit [www.supplychain.nhs.uk/contact](http://www.supplychain.nhs.uk/contact)