



To: 3M Customer in North Europe  
Subject: **3M Supply Chain Update - 3M™ Coban™ 2 Two-Layer Compression System**  
Date: 12<sup>th</sup> March 2024

Dear Valued Customer,

We are currently experiencing backorders on some products in our **3M™ Coban™ 2 Two-Layer Compression System** portfolio. The backorders are caused by a combination of challenges at our production facility.

We understand that continuity of supply is critical for customers using compression therapy. So, to ensure continuity of supply on the key products and mitigate effects of these challenges we have taken the decision to prioritise the following SKUs for production:

- **2094 - Coban 2 Compression System 10cm KIT**
- **2094XL - Coban 2 Compression System 10cm Long KIT**
- **2794E - Coban 2 LITE Compression System 10cm KIT**
- **20721 - Coban 2 Compression System 2.5cm Layer #2 (compression layer)**
- **20022 - Coban 2 Compression System 5cm Layer #2 (compression layer)**

3M is committed to the 3M™ Coban™ 2 portfolio and is investing to increase capacity for the future, including more automation and production of input materials.

The estimated recovery date for the SKUs above is March-April 2024.

As a result, there will be a pause in production of the below SKUs until at least Q4 2024. We will take steps to ensure that all customers with open orders for the SKUs below will be given the opportunity to cancel orders and order alternatives.

- **20012 - Coban 2 Compression System 5cm Layer #1 (comfort layer)**
- **2092 - Coban 2 Compression System 5cm KIT**
- **20014 - Coban 2 Compression System 10cm Layer #1 (comfort layer)**
- **20024 - Coban 2 Compression System 10cm Layer #2 (compression layer)**
- **20016 - Coban 2 Compression System 15cm Layer #1 (comfort layer)**
- **20026 - Coban 2 Compression System 15cm Layer #2 (compression layer)**
- **20713 - Coban 2 LITE Compression System 7.5cm Layer #1 (comfort layer)**
- **20723 - Coban 2 LITE Compression System 7.5cm Layer #2 (compression layer)**
- **20714 - Coban 2 LITE Compression System 10cm Layer #1 (comfort layer)**
- **20724 - Coban 2 LITE Compression System 10cm Layer #2 (compression layer)**
- **20716 - Coban 2 LITE Compression System 15cm Layer #1 (comfort layer)**
- **20726 - Coban 2 LITE Compression System 15cm Layer #2 (compression layer)**

During this prioritisation period we recommend the following alternatives which should provide customers with a cost-effective solution. Please take clinical advice on alternatives and interchangeability.

**Alternatives:**

<u>Size</u>	<u>Individual rolls</u>	<u>Recommended alternatives</u>
5cm	20012	10cm kit - 2094
10cm	20014 / 20024	10cm kit – 2094 or 2094XL
15cm	20016 / 20026	10cm kit – 2094 or 2094XL
10cm LITE	20714 / 20724	10cm lite kit - 2794E
7.5cm LITE	20713 / 20723	10cm lite kit - 2794E
15cm LITE	20716 / 20726	10cm lite kit - 2794E

Support is available from the 3M clinical specialist team to provide guidance on adaptation for above knee and toe boot applications.

We will provide additional updates as soon as we are able. In the interim, please continue working with your sales or customer service representative for the latest information regarding your order delivery dates.

We thank you for your business and for your patience as we address these challenges.

Yours sincerely,



Mark Stinson  
Sales Director North Europe | Medical Surgical Business