

Key Messages North Regional Advisory Forum – June 2025

NHS Supply Chain Updates and Regional Focus

- 2024–25 savings: £95.04 million across four regions; Northern region contributed £25.2 million.
- Strong Q4 improvement (96% increase).
- Focus on Value Based Procurement and savings tools like the Proven Switch Tool (£6 million identified, £2 million advanced).
- Continued local engagement needed to maximise over £26 million in pipeline opportunities.

Simplify to Strengthen

- Restructure announced:
 - Removal of regional lead roles.
 - New Customer Engagement Director appointed.
 - Formation of Strategic Engagement and Service Support Teams.
 - Integration of Communications, Marketing, and Customer Voice.
- Aimed at improving customer relationships and strategic alignment.

Clinical and Quality of Care Strategy

- Strategy focuses on:
 1. Promoting quality of care.
 2. Strengthening NHS partnerships.
 3. Supporting population health.
- Includes essential patient safety training for all NHS Supply Chain staff.
- Development of a Clinical Education Academy.
- Three new corporate KPIs will drive accountability and alignment with patient-centric goals.

Data Visualisation Tool

- New dashboard tool allows trusts to visualise spend and identify opportunities.
- Future roadmap includes:
 - Handling multi-DoH codes.
 - Automated reporting of rejected opportunities.
- Potential for wider spend integration beyond NHS Supply Chain.
- Tool under development in collaboration with NHSE to avoid duplication.

ICS and Collaborative Working

- Recruitment challenges remain prevalent.
- Savings pressures remain.
- Moving to shared services across the region.
- Focus on better resource utilisation for savings and service improvement.